

BREAKBULK

MIDDLE EAST

NETWORKING FOR NEW PROJECT CARGO BUSINESS

Exhibitor / Sponsor
Event Networking Guide



Accessing your Account

All you need to access your account is for your email address to be registered with the event. Then just follow the steps below.

Enter your Email

This needs to be the email that you registered with for the Event. If your email is not registered, contact the organizer or support@grip.events



Enter the email address you provided when you registered for the event

E-mail

Continue



Enter the Badge ID you received in your welcome email when you registered for the event.

Badge / Registration ID

Claim Account



[Request a reminder](#)

Enter your Badge / Registration ID

As part of registering for the Event you'll have received a unique Registration or Badge ID. Enter it to claim your account.

Requesting a Reminder will send you an email with your ID ([check your spam folder](#))!



Please create a password for your account and use this password the next time you log in.

Password

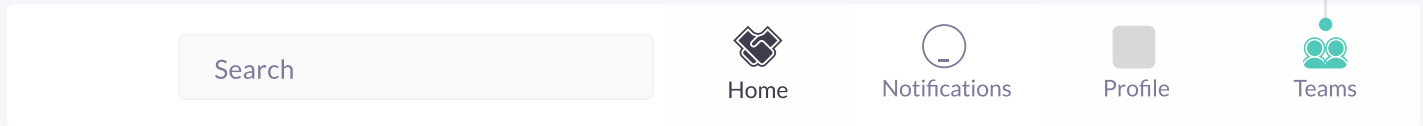
Login



Teams (Exhibitor & Sponsor Portal)

Teams is a critical element of the platform for exhibitors and sponsors. This page explains how to access it and some of its key features.

Go to the Teams Tab



Creating your Team

If you're the first person from your Company signing in you'll be presented with the option to "Create a Team". Enter your Company Name. This is very important if you want to take advantage of the features outlined below.

Powerful functionality for your Company

A screenshot of the Teams sidebar menu with callouts explaining key features. The sidebar is divided into two sections: HOME and ADMIN. The HOME section includes Meetings, Inbound Leads, Company Chat, and Contacts. The ADMIN section includes Team Members, Company Profile, Products, Account, and Export. Callouts point from each feature to a descriptive text block.

Feature	Description
Meetings	All the meetings for you and your team members in a single overview
Inbound Leads	Request meetings with all people that have viewed or expressed an interest in your company.
Company Chat	Enable attendees to start a direct conversation with your company on the platform.
Team Members	Review your colleagues as Team Members, update their profile and request meeting on their behalf.
Company Profile	
Products	Create product profiles to give even more visibility to your Company and what you offer.

Edit the Company Profile

It is critical that your company profile looks as great as it can. Add images, a description and event-specific custom profile fields to make it appear across the platform as frequently as possible.

Company Profiles

Company Booth Profiles bring plenty of opportunities for companies to showcase their unique capabilities and products in a single overview. Simple to set up and easy for attendees to explore.

Marking a Company with "Interested" will add you to the Inbound Leads of the Company

Message a Company directly if you want to speak to them

Embedded Youtube Video

Company Information
Available fields depend on the organiser

Representatives that are associated with the Company Profile

Overview of the Sessions the Company is Speaking

Overview of the Sessions the Company is Sponsoring

Nokia
Exhibitor • Booth B3423
Finnish multinational telecommunications, information technology.

Interested Skip Message Nokia

Details
Summary
Nokia is a leading provider of technology all over the world. Nokia is a leading provider of technology all over the world. Nokia is a leading provider of technology all over the world. Nokia is a leading provider of technology all over the world. Nokia is a leading provider of technology all over the world.
Company Type
Information Technology
Product Category Provided
Software, Hardware, Anywhere
Company Type
Information Technology
Website
https://landingpage.grip.events/bettvirtual
See More

Exhibitor Representatives
Maria Martin
Head of Business Operations
Chat
Lee Eccles
Customer Success Manager
Interested Skip
Laurie Delpino
Customer Success Manager
Interested Skip
See 7 More

Speaking at
The future of Artificial Intelligence
Main Hall
Elon Musk
Founder & CEO of Tesla
Elon Musk
Founder & CEO of Tesla
Join the virtual speed networking hour to have 6 meetings of 10 minutes with relevant people ahead of Money 2020 Americas. A new and innovative way to start networking with fellow participants ahead of time and pre-quality whether its worth having a longer meeting during the event in Las Vegas in October.

Sponsoring
The future of Artificial Intelligence
Main Hall
Elon Musk
Founder & CEO of Tesla
Elon Musk
Founder & CEO of Tesla
Join the virtual speed networking hour to have 6 meetings of 10 minutes with relevant people ahead of Money 2020 Americas. A new and innovative way to start networking with fellow participants ahead of time and pre-quality whether its worth having a longer meeting during the event in Las Vegas in October.

Nokia Representative
Maria Martin

Date
25th of February 2020

Time
10:30 am - 11:00 am

Location
Booth 101

Message
Write why you would like to meet?

Request Meeting

Request a Meeting with an individual Representative of the Company

Networking

Connections and Meetings are a core element of a successful event experience. We've made this as easy as possible distilling it down to just 4 simple steps to get a calendar full of meetings:

Request

Get recommendations, search and scroll through lists to request meetings for a time and date that works for you.

Accept

Receive incoming meeting requests via notifications or in your email and accept them to have them synced to your personal calendar.

Meet at the show

Attend to your pre-scheduled meetings and be on time.

Rate

Give anonymous feedback on your meeting with "Good", "Bad" or "Didn't Happen" and give a reason for your rating to qualify your post-event follow-ups.

PRO TIP

To get the best recommendations of people to meet and increase the chances that people accept your meetings one element is absolutely crucial: **complete your profile!**

Add a profile image, fill out your summary and select your preferences in the event-specific questions.

MEETING DETAILS

Date

25th of February 2020

Time

10:30 am - 11:00 am

Location

Booth 101

Message

Write why you would like to meet?

Request Meeting

Recommended for you



Daria Danilina

Visitor - London,UK - Booth 232
Summer Associate at Balderton Capital, MBA at London Business School, formerly Dropbox & HSBC

Meet

Interested

Skip

Potential Handshake

John is interested in meeting you

Looking to meet

Venture Capital, Automotive Industry, Government Service Providers and Software Developers

Interested In

Artificial Intelligence, Multi Agent Systems and Natural Language Processing

Common Connections

Steffan Ellay, John Doe and Pablo Fernandez

Common Industry

Daria also works in Computer Software

Common connections



Besides being able to request meetings, mark people with "interested" or "skip". **If someone is also interested in you, chat with them and grow your network!**